

**AGRICULTURAL ECONOMICS 333**  
**Agricultural Marketing**  
**Section 11**  
**Fall 2009**

**INSTRUCTOR**

Dr. Thomas P. Drinka  
308/309 Knoblauch Hall  
298-1179  
tp-drinka@wiu.edu  
<http://www.wiu.edu/tpd>

**REQUIRED MATERIAL**

Course handouts.

Lee Iacocca, Where Have All The Leaders Gone? Paperback, \$10.20, Amazon.com.

**OBJECTIVES**

AGEC 333 is a beginning course in the study of commodity markets. It is concerned with the fundamental analysis of Midwest US agricultural products, and is designed for the student who plans to do advanced study in the area of commodity marketing and futures/options trading.

**EXAMINATIONS**

75% Two mid-term examinations (100 points each)  
25% Final examination (200 points)  
Sample exams at <http://faculty.wiu.edu/TP-Drinka/333.htm>

A = 90-100% of highest score  
B = 80-89%  
C = 70-79%

Mid-term examinations: September 29, November 10.  
Final examination: December 15, 08:00-09:50.

Note:

- All examinations are open-handouts and open-notes.
- No examinations given prior to scheduled time. Examinations not completed as scheduled will incur a 20-point penalty after one week, plus a 5-point penalty per day thereafter.
- On rare occasions, roll will be taken; attendance will result in 50 points added to total exam points.

**TOPIC OUTLINE**

I. Introduction  
II. Institutions  
III. Price Analysis  
IV. Livestock Marketing  
V. Grain Marketing