

July 20 2023

Dear WIU Bull Test Consignors,

Entries are now open for the 2023-2024 Western Illinois University Performance Bull Test. The 2023 sale averaged \$3,473 across 30 bulls. In 2022 the sale averaged \$4,073 across 35 bulls with 2021 and 2020 sales averaging \$3,354 and \$2,632, respectively. More specifically in the 2023 sale: Angus bulls (17) averaged \$3650, SimAngus bulls (3) averaged \$2816, purebred SM bulls (9) averaged \$3,022, and one Red Angus bull brought \$6,500. In an effort to keep elevating the profile of the WIU Bull Sale we need your continued commitment as purebred breeders in creating and providing quality genetics for WIU to develop. In addition, connecting with past, current, and future buyers is essential to our viability. Connection builds rapport with your customers. They want to hear from you, know you better, and we must continue to place them at the forefront to improve the number of buyers present at the sale.

The bull development ration uses fiber instead of starch (corn) as an energy source. The ration is presented as a complete pellet with chelated minerals, vitamins including biotin, and yeast. These ingredients have been shown to improve reproductive soundness, foot health, and diet digestibility. Fiber also serves as the intake limiter in the diet. This will assist in developing yearling bulls to an adequate condition, allowing them to grow without over-fattening, making them more successful as herd sires on pasture. Bulls have ample outdoor space to exercise and rest which is essential to proper development. Bulls will be housed in three groups (~20 head each) having access to two self-feeders and free choice grass hay. Top ranked bulls will continue to be pictured and all bulls that make the sale will have a video taken. Online bidding will likely not occur for this year's sale.

Please note the change for this year's test:

1. Sale floor on all bulls is \$2000 - This means if your bull doesn't have a bid at a minimum of \$2000 at the sale then that individual will be a no sale.

We all want to see the WIU Bull Test and Sale reach its full potential. Please know that any changes or updates that are made are done so with the success of the bull test in mind. The cattle business has been integral to myself and my family so I fully understand the highs and lows you all face. Cattle, cattle nutrition, and teaching are my passion. We all need one another to make this sale successful. The world can always benefit from kindness and consideration especially during times of change. Please know that I am always doing my best to serve you and the WIU students. Please call or email with any further questions.

Regards,

Keela Trennepohl <u>Km-trennepohl@wiu.edu</u> 805-440-8421 ENC.

ADDITIONAL INFORMATION:

Ultrasound and Data Submission:

Ultrasound data will be submitted for bulls that meet the age requirements listed below from the respective breed associations. <u>ALL</u> bulls will be scanned on one day, by one technician, and reported whether or not your data can be included in your breed's database. In order for your bull to be listed on the ultrasound barn sheet, you must submit a weaning weight to the respective association. <u>Please be sure to have submitted this information to the association, if</u> you have not already done so prior to delivery.

To be included in the database, the following requirements must be met:

- 1. For all breeds, there must be two bulls from the same contemporary weaning group
- 2. Bulls must be born in the following timeframe to meet the age requirement when scanned on approximately January 14, 2024. If the breed is not listed below, the information can be obtained from the appropriate breed association.

Breed	Age in Days at Scan
Angus	320-440
Charolais	320-430
Hereford	301-530
Red Angus	320-440
Simmental	300-440

Keep in mind, we do not submit yearling weights and scrotal measurements to the breed associations, but we will provide it to you so that you may do so.

Summary of entry requirements

- 1. Born between December 1, 2022 and March 31, 2023
- 2. Weaned 45 days prior to delivery
- 3. Weigh a minimum of 550 pounds at delivery
- 4. Health Affidavit signed by BOTH the producer and the veterinarian
- 5. Individual tested NEGATIVE for anaplasmosis and PI BVD
- 6. Birth mother tested free for Johnes or come from certified Johnes free herd
- 7. Free of all known lethal genetic defects and tested for all other known defects
- 8. Three bulls need to be entered per breed to qualify for within breed indexing
- 9. Bulls are slick sheared
- 10. \$100/bull entry fee, completed reservation form, and consignor input form postmarked by September 13th, 2023

Delivery Checklist:

- October 3rd (Tuesday) 2023 from 8 AM to 5 PM
- Registration certificate or copy of registration
- Test results: Johnes, Anaplasmosis, and PI-BVD
- Completed Entry Form
- Signed Health Affidavit by Veterinarian and Producer
- \$200/bull feed deposit
- Bulls slick sheared

CONSIGNORS PLEASE SHARE THE FOLLOWING WITH YOUR VETERINARIAN ASAP

The information below is provided to assist veterinarians working with producers that are consigning a bull(s) to the 2023-24 Western Illinois Performance Bull Test. Please follow these instructions carefully. Cattle work can be done by producer if approved by veterinarian, but the paperwork must be SIGNED by both the producer and the veterinarian.

Preconditioning beef cattle has been proven, and we have taken this step to reduce respiratory problems and to reduce the cost billed to breeders if bulls become sick with respiratory disease within the first 21 days of reaching the test facility. The results of requiring preconditioning for the WIU Bull Test have been both a saving to the producers and greatly improved the overall health of the bulls.

Note: There is NO product manufacturer/brand specification to the protocol. Products used are at the discretion of the producer's veterinarian and must be listed on the Health Affidavit.

All bulls must arrive at the test with a Health Affidavit signed by the producer and his/her veterinarian

• Bulls must be weaned for 45 days

HEALTH REQUIRMENTS:

- Calves must be weaned 45 days prior to entry
- Calves must be treated for internal and external parasites
- Calves must receive 2 doses of Cattle Respiratory Vaccine (IBR, BVD (types 1 & 2), BRSV, PI-3)
- Calves must have 2 doses of 7-Way Clostridial/Blackleg
- Calves must have 1 dose of Pasteurella Vaccine
- Calves must have 2 doses of Haemophilus Somnus (often in combination with 7-way)
- Calves must be bunk and water broke
- Horned cattle must be tipped or dehorned

Contract Agreement for the W.I.U. Bull Testing Program

- 1. The purposes of the WIU Bull Test are to provide reliable, unbiased performance information on bulls entered into the program and to provide a source of performance tested seedstock to the beef industry.
- 2. Bulls must have been born between December 1, 2022 and March 30, 2023, have a recorded birth weight, and weigh a minimum of 550 pounds at delivery on October 3, 2023.
- 3. The testing fee is \$100 per bull which is due with the reservation application.
- 4. The testing capacity of the station is 60 bulls -- 3 pens with 20 bulls each.
- 5. <u>The entry deadline is a postmark of September 13th, 2023</u>. Entries postmarked after September 13 will be accepted by a drawing if room is still available after acceptance of all entries received by the deadline.
- 6. The entry fee will be refunded only if the bull is not accepted due to reaching capacity of the station, or, in the case of illness to a bull, a replacement entry can be found from another breeder, but needs to be approved by test station manager prior to doing so.
- 7. At delivery, each consignor must present the Health Affidavit form <u>completed by their veterinarian</u> signed by BOTH the producer and the veterinarian. Documentation regarding Johnes, PI-BVD, and anaplasmosis negative statuses also needs to be provided. Official registration paper or copy of registration as well as entry form should also be turned in at this time.
- 8. Horned bulls should be healed from dehorning.
- 9. Bulls with ringworm at delivery will be charged an extra \$100.
- 10. Delivery is Tuesday, October 3, 2023 between 8 a.m. and 5 p.m. A \$200 per bull feed/health deposit is due upon delivery.
- 11. Bulls <u>must test free</u> of following genetic defects in order to sell: 1)<u>Angus</u> AM, NH, CA 2)<u>Simmental</u> (PB or %) AM, NH, CA, OS, PHA, TH 3)<u>Red Angus</u> Osteopetrosis. In the case of other identified genetic defects with a commercially available test, bulls should be tested can be sold once tested -- regardless of carrier status.
- 12. Owners of the tested bulls must be members of the Illinois Beef Association or National Cattlemen's Beef Association.
- 13. Daily rate charges including feed, hay, bedding, and yardage will be applied to each individual bull. The yardage fee will be \$0.50/head/day. A health maintenance fee will be assessed per bull (~\$50/bull). Other health treatment/veterinary costs may apply if needed. Please know that we will make every effort to make the bull test affordable but quality of care and preparation is of upmost importance.
- 14. All costs must be paid before any bull can be removed from the station. Bulls may be removed only by permission of test station manager. All costs will be taken from individual bull sale proceeds or due at pick-up at the end of the test.
- 15. The 52nd Annual Sale will be at the WIU Livestock Center on Friday evening, March 8, 2024. All bulls that go through the sale will be charged a percent of the sale expenses (~ 10%).
- 16. Bulls will be fed free choice long hay at arrival. During the 21 day preliminary period, they will be gradually worked to full feed utilizing the testing ration.
- 17. The testing period will last 90 days. The official on-test weight will be the averages of weights taken on October 24th, and October 25, 2023. The official off-test weight will be the averages of weights taken on January 22 and 23, 2024. Progress report interim weights will be taken ~ every 30 days: 11/27/23 and 12/29/23. All bulls will be ultrasounded on approximately January 14.

- 18. At the conclusion of the testing period, bulls will be fed the testing ration, plus free choice long hay.
- 19. Bulls will be indexed within breed. A bull must have a within breed index of 94 or higher to qualify for the sale. This index requirement will not go up during the 2023-2024 bull test, but could be lowered at the discretion of the WIU Bull Test Manager if in the best interest of the sale. There is a 3 bull requirement to form a breed. If the three bull requirement is not met, those individuals will be indexed overall breeds and will need an overall breed index of 96 or higher to qualify for the sale. Index is based on 70% ADG ratio + 15% ADJ Marbling ratio + 15% ADJ REA ratio.
- 20. <u>Bulls also need a minimum adjusted scrotal circumference of 32 cm, be screened for **disposition**, pass a **soundness exam** based on the University of Missouri scoring system, and pass a **reproductive exam**. Retests for the reproductive exam will be performed during the week prior to the sale.</u>
- 21. Sale order will by breed with highest averaging breed group from the previous year's sale selling first. Bull order within breed will be determined by the within breed index. Bulls from a breed that does not meet the three bull requirement will still be sold based on the previous year's average for that particular breed. The top 2 indexing bulls from each respective breed will sell first and then breeds will be sold out in entirety before moving to the next breed in the sale order. Test manager reserves the right to change the sale order if needed.
- 22. All bulls selected for the sale must go through the sale unless excused for health reasons. At least 1/3 interest must be offered for sale. If full interest is not to be sold, 30-day advance notice of the sale date is required.
- 23. Sale floor price on bulls is set at a minimum of \$2000. This means if your bull does not bring \$2000 that bull will no sale. You will still be responsible for all costs including sale commission.
- 24. All data will be public information and the Western Illinois University School of Agriculture has the right to use the records for research purposes.
- 25. Neither Western Illinois University, nor its employees are liable for loss, injury or reduced value of bulls entered on test.
- 26. Insurance on bulls, if desired, is the responsibility of the breeder -- none is carried on them by WIU.
- 27. Progress reports will be sent out via email after each weigh day and posted on our website. Email is the main form of communication for the test and an email must be provided. If this is problematic for you, please make the WIU Test Station manager aware ASAP.
- 28. The sale catalog will include relevant performance information, pedigree information, and EPDs.
- 29. Footnotes for the catalog will need to be submitted by consignors by January 15th via the official permission process which will be provided to consignors via email in December. If footnotes are not submitted, WIU reserves the right to either write footnotes or leave the footnote section blank on that individual.
- 30. Only top ranked bulls will be pictured in the catalog (~15 bulls) at the discretion of WIU Bull Test staff in order to best represent the WIU bull test. Video will be taken on all bulls who make the sale. Charges will apply for pictures, videos, and preparation to individual consignors with bulls receiving those services.

Reservation Form 2023 - 2024 WIU Performance Bull Test

Postmarked September 13th 2023

I have read and agree to the terms in the "Contract Agreement for the W.I.U. Bull Testing Program" and would like to enter bulls in the program as indicated below:

Signature:			
Please check the box beside the name you want used :		Check	reports/sale catalog
Name			
Farm Name			
Address			
IBA or NCBA Member Number:			-
Phone			
E-mail address			
Signature	Date		<u></u>
<u>Breed</u> <u>Birthdate</u>		Estimated	Weight at delivery
Bull #1			
Bull #2			
Bull #3			
Bull #4	_		
Please send this sheet, along with \$100 per bull entered to:			
WIU BULL TEST			
School of Agriculture Attn: Keela Trennepohl			

145 Knoblauch Hall Macomb, IL 61455

23-24 WIU Bull Test ENTRY FORM

Breed(s	.)				Farm/Ra	nchName	 :	Cell Phone	· ()			
Email_				_								
Contact	Person					Phone (
AddressC					_ City		State	ZI	P			
~Please fill out Health Affidavit on the back												
TEST	TATTOO#	EARTAG#	BIRTHDATE	ACT BIRTH	POLLED/H	DAM'S*	NAME OF ANIMAL	NAME OF SIRE	NAME OF	WEANING	ADJ WEANING	Owner Member
ID**	141100#	EARTAG#	BIRTHDATE	WT	orned	AGE OR ET	REGISTRATION #	NAIVIE OF SIRE	DAM'S SIRE	DATE	WEANING	Code
	İ			1			1					

^{*}If calf raised by other than his mother, please note. ** To be filled in by WIU Bull Test
Please return completed form when bulls are delivered.

2023-2024 WIU Bull Test Health Affidavit

Vaccination	Animal ID(s)	Vaccine Given	Vaccination Date	Booster Date	Comments
Cattle Respiratory (IBR, BVD types 1 & 2, BRSV, PI-3)					
7-way Clostridial/Blackleg					
Haemophilus Somnus					
Pasturella					
Internal & External Parasite Control					

I hereby certify that the above products have been administered to the lis	sted animals by myself, or under my direction.
Veterinarian name:	
Veterinarian signature:	
Date:	
I hereby certify that I the above products have been administered to the land that all animals listed have been weaned for a minimum of 45 days peroducer name: Producer signature: Date: Date:	listed animals by my herd veterinarian, or by myself under his/her direction prior to delivery to WIU.