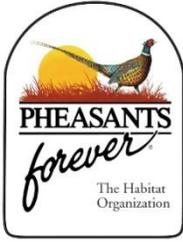


**PHEASANTS FOREVER AND QUAIL FOREVER**  
**The Habitat Organization**



**JOB VACANCY ANNOUNCEMENT**  
**Precision Ag Business Planning Specialist**  
**Henderson, Iowa**

**Application Deadline:** September 1, 2015

**Anticipated Start Date: October 1, 2015**

**Overview:** Pheasants Forever seeks a motivated, dynamic and team-oriented individual with a passion for agriculture, technology and conservation. The incumbent will work in a joint capacity with Heartland Co-Op, AgSolver, Pheasants Forever and the USDA Natural Resources Conservation Service as key member of new Precision Ag Business Planning Partnership in south-west Iowa focusing on the Nishnabotna watershed. Employee will provide Return on Investment (ROI) planning analytics to farmers and agronomists using precision agriculture business planning platforms. A particular emphasis will be to provide clients and colleagues with technical software support and training to integrate economic analysis tools into other precision ag platforms and decision making processes.

**Job Duties:**

- Collaborate with retail agronomists and their growers in defined work area to provide assistance conducting agronomic production and economic analyses.
- Provide training for participating retail agronomists and their growers on the use of agronomic production and economic analysis tool.
- Make sound and ethical agronomic recommendations in order to maximize profitability for the partnership's customers.
- Develop and maintain mutual business relationships with agricultural producers in the assigned region consistent with their needs/wants.
- Facilitate a high-level of communication between the individual partners and for the partnership as a whole.
- Work swiftly with customers, suppliers, and management to resolve product/service complaints in fair and equitable fashion.
- Focus on understanding customer needs and provide feedback to partnership on ways to improve performance.
- Develop a structured workflow for retail agronomists to deliver high opportunity fields to the Precision Ag Business Planning Partnership.
- Receive NRCS Conservation Planning training.
- Assist with referring producers and agronomists requesting alternative options to appropriate PF Farm Bill Biologist and NRCS personnel.
- Organize and host workshops, field days and conduct other outreach efforts.

**Required Knowledge, Skills and Abilities:**

- Strong customer relation and interpersonal skills, ability to communicate effectively, and excellent attention to detail.
- Effective understanding of modern farm equipment and practices and specific knowledge of equipment, application, and operation.
- Commitment to maintain standards and address issues in a timely, professional manner.

- Ability to interpret soil tests and nutrient maps
- Prefer knowledge of/experience with precision Ag Software (SST Summit/Stratus, JD Apex, SMS, etc.)
- Valid driver's license required; some use of personal vehicle required (mileage reimbursement provided).
- Able to obtain USDA Federal Security Clearance.

**Education and Experience Guideline:** Applicants for this position should possess a Bachelor's degree in Precision Agriculture, Agronomy, Ag Systems Technology or Ag Business. Candidates with an Associate degree and 5 or more years of relevant industry experience will be considered. Direct experience working on a farm operation is strongly preferred. A passion for the outdoors and working directly with farmers and other ag professionals is highly beneficial.

**Starting Salary:** Commensurate with experience + Health Benefits and Retirement Package

**Contact:** Ryan Heiniger, North Region Manager at [rheiniger@pheasantsforever.org](mailto:rheiniger@pheasantsforever.org) or 319-937-5380.

**To Apply:** Visit our website at: [www.pheasantsforever.org/jobs](http://www.pheasantsforever.org/jobs)

ONLY ONLINE APPLICATIONS WILL BE ACCEPTED. Please include your cover letter, resume and 3 references as 1 word document or PDF file on the Recruitment website.

*Pheasants Forever is a an EEO Employer/Vet/Disabled*