PHEASANTS FOREVER AND QUAIL FOREVER
The Habitat Organization

JOB VACANCY ANNOUNCEMENT

Precision Ag Business Planning Specialist
Henderson, Iowa

Application Deadline: September 1, 2015

Anticipated Start Date: October 1, 2015

Overview: Pheasants Forever seeks a motivated, dynamic and team-oriented individual with a passion for agriculture, technology and conservation. The incumbent will work in a joint capacity with Heartland Co-Op, AgSolver, Pheasants Forever and the USDA Natural Resources Conservation Service as key member of new Precision Ag Business Planning Partnership in south-west Iowa focusing on the Nishnabotna watershed. Employee will provide Return on Investment (ROI) planning analytics to farmers and agronomists using precision agriculture business planning platforms. A particular emphasis will be to provide clients and colleagues with technical software support and training to integrate economic analysis tools into other precision ag platforms and decision making processes.

Job Duties:

• Collaborate with retail agronomists and their growers in defined work area to provide assistance conducting agronomic production and economic analyses.
• Provide training for participating retail agronomists and their growers on the use of agronomic production and economic analysis tool.
• Make sound and ethical agronomic recommendations in order to maximize profitability for the partnership’s customers.
• Develop and maintain mutual business relationships with agricultural producers in the assigned region consistent with their needs/wants.
• Facilitate a high-level of communication between the individual partners and for the partnership as a whole.
• Work swiftly with customers, suppliers, and management to resolve product/service complaints in fair and equitable fashion.
• Focus on understanding customer needs and provide feedback to partnership on ways to improve performance.
• Develop a structured workflow for retail agronomists to deliver high opportunity fields to the Precision Ag Business Planning Partnership.
• Receive NRCS Conservation Planning training.
• Assist with referring producers and agronomists requesting alternative options to appropriate PF Farm Bill Biologist and NRCS personnel.
• Organize and host workshops, field days and conduct other outreach efforts.

Required Knowledge, Skills and Abilities:

• Strong customer relation and interpersonal skills, ability to communicate effectively, and excellent attention to detail.
• Effective understanding of modern farm equipment and practices and specific knowledge of equipment, application, and operation.
• Commitment to maintain standards and address issues in a timely, professional manner.
• Ability to interpret soil tests and nutrient maps
• Prefer knowledge of/experience with precision Ag Software (SST Summit/Stratus, JD Apex, SMS, etc.)
• Valid driver’s license required; some use of personal vehicle required (mileage reimbursement provided).
• Able to obtain USDA Federal Security Clearance.

**Education and Experience Guideline:** Applicants for this position should possess a Bachelor’s degree in Precision Agriculture, Agronomy, Ag Systems Technology or Ag Business. Candidates with an Associate degree and 5 or more years of relevant industry experience will be considered. Direct experience working on a farm operation is strongly preferred. A passion for the outdoors and working directly with farmers and other ag professionals is highly beneficial.

**Starting Salary:** Commensurate with experience + Health Benefits and Retirement Package

**Contact:** Ryan Heiniger, North Region Manager at rheiniger@pheasantsforever.org or 319-937-5380.

**To Apply:** Visit our website at: www.pheasantsforever.org/jobs

ONLY ONLINE APPLICATIONS WILL BE ACCEPTED. Please include your cover letter, resume and 3 references as 1 word document or PDF file on the Recruitment website.

*Pheasants Forever is an EEO Employer/Vet/Disabled*